

## Energy-efficient natural gas solutions from National Grid

We understand the importance of energy efficiency upgrades that will decrease operating costs and increase profit margins. That is why we have developed energy efficiency programs specifically for our commercial customers.

If your business is on a firm gas heating rate, you could be eligible for the following incentives for high-efficiency gas heating equipment.

### Prescriptive Incentive Measures

**Furnaces** — up to \$400 for units with an Annual Fuel Utilization Ratio (AFUE) rating of 92% or more

**Steam boilers** — up to \$600 for boilers sized less than 1,000 MBH with an AFUE rating of 82% or more. For units sized 1,000 MBH or greater, apply under our custom incentives program.

**Hydronic boilers** — \$400 to \$4,000 (depending on unit size) for boilers with an AFUE or thermal efficiency rating of 85% or more

**Condensing boilers** — \$800 to \$12,000 (depending on unit size) for boilers with an AFUE or thermal efficiency rating of 92% or more

**On-Demand water heaters** — \$400-\$500 (depends on unit size)

**Condensing unit heaters** — up to \$400 for units with a thermal efficiency rating of 90% or more

**Infrared heaters** — up to \$400

**Indirect water heaters** — up to \$300 (depending on unit size) for water heaters with an AFUE or thermal efficiency rating of 85% or more

**Condensing stand alone water heaters** — \$650 each  
(To be eligible to receive an incentive, the input capacity to be  $\geq 75,000$  BTU/h – and Thermal Efficiency rating  $\geq 94\%$ )

**Wi-Fi thermostats** — \$75 each

**Boiler reset controls** — up to \$250 each (limit 2)

**Pipe insulation** — \$1.50 per foot (limit 1000 feet)

**Steam trap** — \$75 each (limit 250)

**Kitchen equipment** — up to \$2,500

**Need more information about National Grid energy efficiency programs and services? Visit us at [ngrid.com/save](https://www.nationalgrid.com/save).**



### Custom Incentive Measures

For energy efficiency upgrades not covered by prescriptive measures, we offer custom incentives. Pre-approved projects receive an incentive based on estimated first-year savings up to 50% of project costs to a maximum of \$100,000.

#### Types of projects eligible for custom incentives include:

- Energy management systems
- Combustion control systems
- Heat recovery units
- Heating equipment larger than those covered under prescription incentives
- Condensing water or other custom water heating projects

**For custom measures not listed, please email us at [efficiency@nationalgrid.com](mailto:efficiency@nationalgrid.com).**

\*U.S. Environmental Protection Agency — <http://www.epa.gov/statelocalclimate/local/topics/commercial-industrial.html>

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## Direct Install Program for Commercial Customers



## Reduce your energy costs, water usage, and increase the value of your property.

Energy represents the single fastest-growing operating cost in the hospitality industry. On average, America's 47,000 hotels spend \$2,196 per available room each year on energy. Reducing energy use by 10% across the hospitality industry would save \$285 million. Additionally, restaurants are energy-intensive operations due to cooking equipment, heating, cooling, lighting and sanitation. Restaurants that invest in energy efficiency can realize up to a 30% return.\*

Our programs and incentives can help you achieve your energy goals without sacrificing services.

### Meet your cost-saving goals with energy efficiency

Whether you want to maximize profits or reduce your operating costs, our Direct Install Commercial Program can help. Installing cost-effective energy efficiency upgrades will allow you to lower operating costs, which can free up funds to invest in new energy saving measures, or for other purposes. Additionally, energy efficiency has been proven to increase property value.

### Build value with water-saving upgrades

When you participate in our Direct Install Commercial Program, you may be eligible to receive the following valuable benefits at no additional cost:

- High-efficiency spray valves— 1.15 gpm\*\*
- High-efficiency showerheads— 1.5 gpm\*\*
- High-efficiency kitchen faucet aerators— 1.5 gpm\*\*
- High-efficiency bathroom faucet aerators— 1.0 gpm\*\*
- High-efficiency salon valve — 1.4 gpd\*\*
- Other (s)

\*\*Gallon per minute

Water heating accounts for 32% of energy use in the hospitality industry.

\* These no-cost water-saving efficiency upgrades, valued at \$250 to \$5,000, are certified by the WaterSense program of the U.S. Environmental Protection Agency.

### Experience you can trust

RISE Engineering is an experienced energy efficiency service provider and the implementation vendor for our program. RISE offers you the assurance of trusted installation and the convenience of comprehensive service. They will oversee installation of the no-cost water conservation measures specified here by their subcontractors.

### Water efficiency and the environment

Conserving water goes beyond energy costs. Clean water is not an endless resource. When reservoir water levels get lower and ground water tables drop, water supplies, human health and the environment are put at serious risk. Less water going down the drain helps maintain safe supply levels — protecting human health and the environment. The no-cost water-saving upgrades installed as part of our Direct Install Commercial Program use at least 30% less water than standard fixtures. By participating, you are not only saving energy, you are also helping preserve our precious water resources.

**Start saving now. Contact us at 1-800-843-3636 to schedule an appointment with our vendor, RISE, to install free water-saving upgrades.**

**Frequently asked questions** : **What is the Direct Install Commercial Program?**

- National Grid's Direct Install program provides water-saving upgrades to commercial customers at no additional cost to help them reduce their energy costs.

### What does the program offer commercial buildings?

- No-cost installation of high-efficiency spray valves, shower heads and faucet aerators, which can reduce energy costs for water heating.
- Rebates and incentives for additional energy-saving measures, such as heating equipment, controls and insulation.

### Who is eligible?

You must be a customer with one centralized heating system on a firm gas heating rate (on your bill).

### Who will perform the upgrades?

The upgrades will be installed by our implementation vendor, RISE, whose employees have badges identifying them as National Grid contractors.

### Why is National Grid offering this program?

By helping our commercial customers reduce their energy usage, we are better able to meet the needs of our service area. Plus, it helps us do our part in reducing carbon dioxide and other greenhouse gas emissions, as well as reducing our reliance on imported fossil fuels.

### How do I sign up?

Commercial customers should call us at **1-800-843-3636** or email: [efficiency@nationalgrid.com](mailto:efficiency@nationalgrid.com)

### How do I find additional ways to save energy?

Visit [ngrid.com/save](http://ngrid.com/save) where you can find tips and resources on how to reduce your energy use, as well as information about our energy efficiency programs and incentives for commercial customers.

