

Downstate New York

Natural Gas Manufacturing Productivity Program



The Natural Gas Manufacturing Productivity Program provides matching grants up to \$40,000 to help manufacturers whose top management commits the time and resources to eliminating waste and/or increasing productivity on the “shop floor” and in the office.

For more than forty years, National Grid’s economic and community development programs have helped to create jobs and revitalize communities throughout New York.

Funding priority will be for projects that demonstrate commitments to:

- Demonstrate the ability to attract and/or retain jobs and generate capital investment in the eligible facility; and,
- Implement “lean manufacturing” or other similar principals
- Activities that will increase utilization of existing equipment
- Sustainability and Energy Efficiency

To be eligible for this program the business needs be a manufacturer as identifying by its NAICS code (31, 32, or 33), and all services need to be provided through their local Regional Technology Development Centers (RTDC). Grant awards will be funded in conjunction with RTDCs upon verification of increased productivity and capacity, improvement of the bottom-line and pursuit of additional sales with the same work force.

In order to view the full program description and to apply for the Natural Gas Capital Investment Incentive program, and to learn about the full complement of National Grid Downstate Economic Development Grant programs, please go to our website: <http://www.shovelready.com>

Additional Business Incentive Programs

National Grid is dedicated to helping local companies succeed in today’s competitive business environment. If you are expanding or just starting out your business, we offer our Economic Development Gas Rate (EDGAR). This program consists of a reduced natural gas rate designed to encourage and support economic development in our service territory. We also offer Energy Efficiency programs which help businesses improve performance and contribute to a greener environment. Programs include efficiency advice, tools and financial incentives to assist with the planning and installation of energy-saving technologies.

Case Studies

A \$40,000 MPP grant to a manufacturer of high quality brake systems was able to improve operations performance and build operational infrastructure. Funding was used to create a system to prioritize and select development projects, based on return on investment. This allowed the company to stabilize operations and better meet customer commitments. Top line impact was \$1 million for products developed in the project year.

A \$25,170 MPP grant helped an OEM contract manufacturer of domestic and international code compliant electrical power panels to complete ISO 9001:2008 implementation and a sales & marketing initiative. This resulted in annual cost savings of \$50,000 and \$2 million/year in new revenue, a 25% increase. Ten new jobs were also created.

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